

December 8, 2016

Mr. Steve Ellzey
Best Ever Golf Association (BEGA)

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Dear BEGA players:

The Gainey Suites Hotel is pleased to extend discounted rates for your May golf outing. The following will highlight the many services and amenities offered at the Gainey Suites, list each of our room types, the rates that we will extend to everyone attending the golf outing, and explain our easy reservation process.

Property and Amenities

The Gainey Suites Hotel blends the luxury and quality of a “four-star” hotel with the large, oversized guest accommodations of an all-suites property. Accommodations comprise 162 guest suites ranging in size from 468 square feet to 833 square feet. All suites have newly remodeled full kitchens and spacious living and work areas.

The dramatic focal point of the Gainey Suites Hotel is the large, multi-tiered courtyard with tropical landscape and resort-style pool and spa. Public areas include our main lobby, retail outlet, business service center, exercise room, beautiful Hearth Room with adjoining Patio and Courtyard, and the Gainey Meeting Center with over 4,500 square feet of meeting and function space.

A full and hearty breakfast buffet and satisfying evening reception are both served *complimentary* each day in our warm, sunny Hearth Room and Patio. Additional complimentary amenities include Wi-Fi in all guest suites and public areas, local transportation within a five mile radius of the hotel, daily newspaper and parking. Additional services available are valet service and guest laundry facility, in-room dining for the dinner hour, and on-site car rental (Enterprise Rent-a-Car). And there are no resort fees or parking fees!

The following rates will be offered to your guests when they call to make their reservations. *Rates will be honored for guests extending their stay pre- or post through the event dates of May 2017 (These rates are for date range of May 15 - 31).*

Guest Rates for the BEGA:

Studio King Suite	\$89.00
Studio King Courtyard Suite	\$95.00
Studio King Patio Suite	\$135.00
One Bedroom King Suite	\$89.00
One Bedroom, Queen-Queen Suite	\$109.00
One Bedroom King Courtyard Suite	\$99.00
One Bedroom King Patio Suite	\$149.00
Two Bedroom, King/King Suite	\$189.00
Two Bedroom, King/Queen-Queen Suite	\$199.00
Two Bedroom, King/King Courtyard Suite	\$209.00

Reservation Procedures

Guests may call individually to reserve their accommodations with our reservation department at (480) 922-6969 or toll free (800) 970-4666. ***Please advise your guests to ask for the “BEGA” rates when making their reservations. As the Hotel is offering these discounted rates based upon availability, and not actually “holding” rooms, we encourage guests to make their reservations at their earliest convenience. The Hotel can adjust arrival and departure dates with no penalties, based upon their travel arrangements.*** It is recommended your guests call between the regular business hours of 8:00 a.m. to 5:00 p.m. Monday through Friday. These rates will **not** be available for any “on-line” bookings or through any website. Guests must call the hotel directly in order to get these special rates and to get in the group block.

All reservations must be guaranteed for arrival with a credit card. Individual reservation cancellations may be made up to 48 hours prior to arrival without penalty. Cancellations made within 48 hours prior to arrival will result in a room and tax charge for one night.

Confirmation of Arrangements

You may email me or call me to confirm the setting up of these rates for your guests.

Within one business day of receiving your confirmation these special rates will be ready for your guests to begin calling to confirm their reservations. There is no cut-off or expiration date for these rates; they will be available up to the event date, based upon availability.

We value your business and look forward to working with you. Please let me know if there is anything further that is important to you or your guests that I may assist you with.

Warmest regards,

Tracy Johnson
Director of Sales
THE GAINES SUITES HOTEL

Visit our website! www.gainesuiteshotel.com